

THE CUSACK CENTER 2012

NYS REAL ESTATE BROKER 45-HOUR QUALIFYING COURSE

You Will Learn About. . .

- ✓ The Broker's Office: Operation, Management & Supervision
- ✓ Real Estate Agency Disclosure Review
- ✓ Real Estate Finance II
- ✓ Fundamentals of Real Estate Investments
- ✓ General Business Law
- ✓ Construction & Development
- ✓ Conveyance of Real Property & Title
- ✓ Real Estate Property Management
- ✓ Taxes & Assessments
- ✓ Local Concerns

NYS Broker Applicant Requirements

Effective July 1, 2008

- 120 hours of approved coursework
- must be licensed as NYS Salesperson for no less than 2 years
- or Equivalent Experience in general real estate business for at least 3 years or more
- real estate license ID card now requires a photograph of the licensee
- the minimum age for a broker is twenty years
- all real estate office managers must be licensed brokers in NYS

Course Fee: \$350.00 Not Including Text*
\$390.00 Including Text*

Includes:

- *Exam Review Session*

March 2012

Daytime: Th & F, 9:00 AM - 5:00 PM

3/01, 3/02,

3/08, 3/09,

3/15, 3/16

Exam: 3/16, 3:00 PM - 5:00 PM or by appt.

October/November 2012

Daytime: Th & F, 9:00 AM - 5:00 PM

10/25, 10/26,

11/01, 11/02,

11/08, 11/09

Exam: 11/09, 3:00 PM - 5:00 PM or by appt.

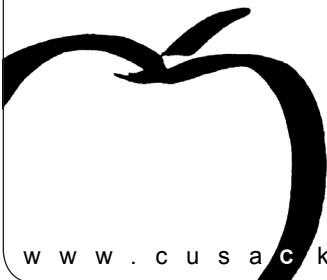
This course may be taken for 22.5 hours of continuing education credit in which case the salesperson need not sit for the NYS Broker's Exam.

Broker Continuing Education Exemption

There is no longer an exemption from continuing education except for those licensees who qualified for the exemption by July 1, 2008.

Textbook: *Modern Real Estate Practice in New York for Brokers 10th Edition** Edith Lank, Dearborn Publishing, 2008
Available for pre-purchase or pick-up at time of class

Modern Real Estate Practice in New York 11th Edition
Edith Lank, Dearborn Publishing, 2006 can be used
*Subject to change without notice



Providing Continuing Professional Education Since 1990

www.cusackcenter.com • Phone: 716.683.4080 • Fax: 716.683.3889